



*Indian Institute of Foreign Trade, New Delhi*

***POST GRADUATE DIPLOMA PROGRAM***

***IN***

***INTERNATIONAL TRADE***

**FOR**

**PARTICIPANTS FROM**

**CLMVCOUNTRIES**

## **About the Programme**

India's trade relation with Cambodia, Laos, Myanmar and Vietnam (CLMV) countries has immense potential. It is important to develop connectivity and economic integration with these regions. India's trade with the CLMV countries is over USD 11,000 million. A number of steps have been taken to develop ties with these countries like the tri-lateral highway, The Act East policy and port connectivity. These efforts will help in boosting two way trade between India and the 4 countries. Recently, the Cambodian Minister Sun Chanthol also pointed out that it is important to share the best-practices and strengthen businesses ties between the countries.

Keeping these factors into consideration, Indian Institute of Foreign Trade would like to propose a Diploma Programme designed especially for delegates from these countries. The objective of the programme is to inculcate amongst the delegates the importance of trade, investment and business across the four countries. The programme is focused on providing a holistic approach towards trade and investment procedures and current developments. The programme also focuses on regional integration and the manner in which it is related to the disciplines of WTO. The emergence of Trade Blocs has led to changes in the international trade regime. The programme also throws light on Trade in Services. A cross country comparative approach for enhancing trade has been introduced in the programme. The programme focuses on Multi Regional Agreements and their impact on Nation building. In recent years, Global Value Chains have gained momentum and thus it becomes important to assess their importance as well as implications on trade between countries.

## **Learning outcomes**

After completing the course, the participant will be able to:

- Understand the policy interface between national governments and their regional and multilateral trading partners
- Analyse each country's Foreign Trade Policy in the Global Context
- Evaluate Investment prospects and policy measures
- Analyse the issues in Trade in Services and Intellectual Property Rights
- Assess the safeguard measures, Countervailing Duties and Non-Tariff Barriers
- Undertake Negotiations and effective Trade Policy Formulation
- Understand and evaluate the mechanism of Trade Facilitation
- Analyse issues related to Globalization and the recent developments in the Global Value Chain

- Understand the Trends in Value added trade globally and for India
- Understand trade agreements, their interrelationship, and their implications in the international and domestic context

### **Cost Implications**

- There is no fee for attending the program
- All costs would be borne by Government of India including:-
  - Travel cost (Economy class)
  - Boarding and lodging for entire duration of the program
  - Meal per day
  - Cost related to books and stationery
- Please note that no per-diem would be admissible during the period of stay

### **Eligibility criteria:**

1. Graduation from a recognised university with a minimum of 50%marks.
2. Minimum 2years of work experience
3. Good understanding of English Language

### **Schedule**

Classes schedule from **09:30 AM to 5:30 PM** every day from Monday to Friday at IIFT Campus, New Delhi.

### **Programme Structure**

The programme has been designed for a time period of 11 months with a combination of class room teachings, field visits and Assignments. The draft course structure is as follows:

#### **Trimester-I**

<b>Sl.</b>	<b>Course</b>
1	World Economy and the environment of Doing Business
2	WTO and its implications on developing countries
3	International Economics
4	Foreign Investments (FDI& FII)
5	Global Climate Change And International Business
6	Research Project -Synopsis



**Trimester-II**

Sl.	Course
1	International Trade Operations
2	Trade Policy- Comparative Analysis
3	Market Identification and Market Access
4	International Finance
5	Mergers and Acquisitions
6	Research Project –Interim Report

**Trimester-III**

Sl.	Course
1	Global Sourcing and Import Management
2	International Business Strategy
3	Supply Chain Management
4	International Trade Logistics
5	International Business Negotiations
6	Research Project –Final Report

**Other Assignments**

- Port Visit
- Industry visit
- Visit to leather cluster at Agra
- Visits to Export Promotion Councils, SEZs and other trade-related bodies

**Scheduled Time Line:**

Tuesday, 10 <sup>th</sup> May, 2018	Last date of submission of application forms
Monday, 18 <sup>th</sup> June, 2018	Registration & Inauguration of the programme



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